

Join the 1<sup>st</sup> network of French Community in Thailand

# MEMBERSHIP





« Celebrating 57th years of commitment to the Franco-Thai business community »

The Franco-Thai Chamber of Commerce is today one of the most dynamic and powerful business networks with more than 250 Members both French, Thai, and other nationalities from all the industry sectors. FTCC organizes more than 80 events every year. Founded in 1966 by French entrepreneurs, the FTCC is a bilateral chamber under Thai Law.



Member of CCI France International, a worldwide network of 124 French Chambers grouping 38,500 Members in 95 countries.

# **OUR MISSIONS**





To serve our
Member's needs



To help French companies and entrepreneurs expand in Thailand and vice versa



# **KEY FIGURES**

250 Members 80+ events per year2,000+ participants30 co-hosted events

160m<sup>2</sup> FTCC
Business Center
30 desks

11,090 followers on social media

4,000+ contacts in FTCC database

2 trade fairspromoted61 brands

90 job offers posted in the year

700 CVs in database

20 jobs fulfilled



# **OUR MISSIONS**



Strengthen your network



Set up & develop your business



Acquire business insights



Recruit, train and develop



Increase your visibility



Develop business opportunities



### STRENGTHEN YOUR NETWORK

Get connected with your pairs & potential business partners within Franco-Thai community, thanks to a wide offer of relevant events.

### Why us

- More than 80 events are organized yearly
- Offering a wide network with more than 2,000 participants in the events

### **Membership Benefits**

- Free entrance at 2 FTCC's keys events (2 people from 1 company)
  - Annual General Meeting and Networking Cocktail in March
  - Business Speed Dating & Welcome Back Cocktail in September
- · Free consultation on event management
- Access to online & offline FTCC member directory
- Free access to a worldwide database of CCI France International (33,000+)
- · Access to 'members only' meetings



Annual General Meeting 2022



Welcome Cocktail & Business Speed Dating 2022



### **SET UP & DEVELOP YOUR BUSINESS**

An experienced and expert team from FTCC is more than happy to assist you in setting up your business: legal, HR, and advisory.

### Why us

- Multi-sector expertise in business linkage
- Years of experience in project management: Thai governmental project, sourcing project
- Incubator for French companies newly set up in Thailand via its Business Center "Le Booster"

### **Membership Benefits**

- Business consultancy: company set-up, import-export, and vice versa
- Free consultation with practical and reliable information about business visas, work permits, immigration, etc.
- Matching members with new business opportunities when possible
- Discount on FTCC services
- Free use of co-working space and meeting rooms at Le Booster (FTCC Office)



The FTCC proposes rental offices and meeting rooms in the Bangkok CBD area. Either for a 3-hour meeting or for a year, we are at your service.

- 9 private offices
- 20 workstations
- 3 meeting rooms
- 1 co-working space
- 12 companies currently using our Business Center









## **ACQUIRE BUSINESS INSIGHTS**



Opportunity to join FTCC Committee which allows you to exchange views and best practices currently consists of 9 working committees on different themes.

### Why us

- Aerospace Committee
- HR Committee
- Agro Committee
- Smart Living & Digital Cities
- SEPA Committee
- SMEs & Entrepreneurs Committee
- Sustainability & CSR Committee
- F&B Committee

### **Membership Benefits**

Access to the committee meeting at your interest

FTCC is defending the interest of members. We are partnering with key local stakeholders namely through committees for advocacy:



JFCCT: Joint Foreign Chamber Commerce Thailand



TEBA: Thai European Business Association



EABC: European Association for Business and Commerce

### **PARTNERSHIP**

To support your advocacy, FTCC is supporting and encouraging cross-memberships. For any membership at FTCC get a 20% discount on your <u>EABC Membership</u>.





### **RECRUIT, TRAIN AND DEVELOP**

FTCC is one of the best gateways for job seekers and employers in Thailand. Let us help you find the right people for your business!

### Why us

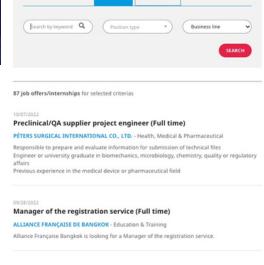
- 90 jobs offer posted in the year (25% fulfilled)
- 700 CVs in FTCC database

### **Membership Benefits**

CROSS-CULTURAL WORKSHOP

- 3 publications of job offers on FTCC website & receive CVs directly
- Free consultation of CVs registered via FTCC online platform
- · Opportunity to attend FTCC training with interesting topics





All offers

Internships



### **INCREASE YOUR VISIBILITY**



Being a member of FTCC, gain a great visibility and a chance to be recognized as an entrepreneur in FTCC Community.

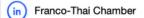
#### Why us

- More than 4,000 upscale contacts in the emailing database
- More than 10,000 followers on social media platforms: Facebook & LinkedIn

### **Membership Benefits**

- 1 FTCC member's directory
- Company / individual profile to be featured in the FTCC directory (online & offline)
- Free promotion via FTCC communication tools (Social Media, Website, Newsletter)











#### **Enhance your business**



The Connect mobile application, reserved exclusively for members of the French Chambers, has been designed to facilitate networking and exchanges between members, give them access to the complete agendas of events all over the world, and help them take advantage of exclusive offers in many countries!







### **Develop business opportunities**



FTCC is recognized as a stakeholder in French Fair in Thailand We are an exclusive partner for Promosalon in Thailand for 32 years.



#### Why us

- One-stop service for French trade shows either in France or abroad
- Excellent relations with Thai government agencies, trade associations and leaders in major industries

### **Membership Benefits**

- Facilitate the request of Schengen visa (business travelers only)
- Free visitors badges (for some shows)
- Consultancy for governmental subsidy for exhibiting at trade shows abroad
- Practical information about traveling in Paris





Maison & Objet 2020

SIAL China 2020





FTCC: well-connected with several supportive and well-recognized partners in both Thailand and France.

#### **Partners in Thailand**

**Thai Entities:** 



















**French Entities:** 









#### **Partners in France**

**Thai Entities:** 



**French Entities:** 







### **BECOME A MEMBER**

The FTCC offers a wide network, allowing entrepreneurs and companies to successfully approach the market and build long-lasting trade relationships for efficient and fruitful business development. Whether you are an established business or new to the area, the Franco-Thai Chamber of Commerce is here to help you succeed.

### **PREMIUM**

### An all inclusive membership package

An all-inclusive package tailored to answer your company's specific needs whether you are looking for networking opportunities, corporate visibility or both.

Start at 146,600 THB

# Category

#### **Large Corporations**

- · Category by default
- Unless qualification for Category B can be documented

29,500 THB

### Category

В

#### **SMEs & Entrepreneurs**

- Local headcount < 50 staffs</li>
- · Annual turnover < 100 million THB
- Not affiliated with a group with a worldwide turnover > 200 million THR

15,500 THB

# Category

C

Companies located outside of Thailand

15,500 THB

### Category

#### Individual

· Not employed in any companies

9,500 THB

<sup>\*</sup> Membership price is before tax and is subjected to VAT at 7%. Valid from January 1st to December 31st 2023



### **MEMBERSHIP BENEFIT**

Membership Package	Categories				
	Premium Start at 146,600	Cat. A 29,500 THB	Cat. B 15,500 THB	Cat. C 15,500 THB	Cat. D 9,500 THB
Events & Connection					
Access to online and offline FTCC member directory	✓	1	1	1	1
Free Access to the worldwide database of CCI France International (33,000+)	<b>√</b>	✓	1	✓	✓
Free entrance at 2 events per year (2 persons per company member)	1	1	1	1	1
Access to 'members only' meetings and committees	✓	1	1	1	1
Preferential rates for members to attend FTCC events and co-branded events	1	1	1	1	1
Voting rights for the board of counselors at Annual General Meeting (AGM)	1	1	1		
One seat at 2 FTCC VIP dinners (1 seat per time)	1				
1 VIP invitation to external high-level events	1				
Communication					
1 FTCC member's directory	1	1	1	1	1
Company / individual profile to be featured in FTCC directory (online & offline)	1	✓	1	1	1
Free promotion via FTCC communication tools (Social Media, Website, Newsletter)	1	1	1	1	1
Premium member logo in FTCC email signature, E-Newsletter and FTCC Website	1				
Premium logo on roll-up banner at all FTCC events and at the FTCC's premises	1				
Premium members section in FTCC directory and 1 supplementary copy of FTCC Directory	1				
Business Center					
Discount on FTCC services	1	1	1	1	1
Free use of Co-working space and meeting room (2 times per month upon prior reservation)	1	1	1	1	✓
Free consultation on Visa & Work Permit	1	1	1	1	1
Trade Fairs					
One-stop service for trade fairs in France and in Thailand	✓	1	1	1	✓
Free entrance to a selected trade shows	✓	1	1	1	1
HR					
Unlimited publication of job offers on FTCC website & receive CVs directly	1				
3 Publications of job offers on FTCC website & Receive CVs directly	1	1	1	1	1
Free consultation of CVs registered via FTCC online platform	1	1	1	1	1





### Pitchaporn KERDPOKASAP

Events & Membership Coordinator Tel: 02 650 9613 ext.222 Email: events@francothaicc.com

### **CONTACT**

### Franco-Thai Chamber of Commerce

5th Floor, Kian Gwan House III, 152 Wireless Road, Lumpini, Pathumwan, Bangkok 10330

Tel: 02-650-9613

Email: contact@francothaicc.com