

### Join the 1<sup>st</sup> network of French Community in Thailand

# MEMBERSHIP 2022



## **ABOUT US**

## « Celebrating 57th years of commitment to the Franco-Thai business community »

The Franco-Thai Chamber of Commerce is today one of the most dynamic and powerful business networks of more than 250 Members both French, Thai and other nationalities from all the industry sector. FTCC organizes more than 80 events every year. Founded in 1966 by French entrepreneurs, the FTCC is a bilateral chamber under Thai Law.



Member of **CCI France International,** a worldwide network of 124 French Chambers grouping 38,500 Members in 95 countries.

## **OUR MISSIONS**



## **KEY FIGURES**

### 250 members

80+ events per year2,000+ participants30 co-hosted events

160m<sup>2</sup> FTCC Business Center 30 desks **11,090 f**ollowers on social medias

**4,000+** contacts in FTCC database

2 trade fairspromoted61 brands

90 job offers posted in the year700 CVs in database20 jobs fulfilled

## 6 REASONS TO BECOME MEMBER



Strengthen your network



Set up & develop your business



Acquire business insights



Recruit, train and develop



Increase your visibility



**Develop business opportunities** 



### **Strengthen your network**

Get connected with your pairs & potential business partners within Franco-Thai community, thanks to a wide offer of relevant events.

#### • Why us

- More than 80 events organized yearly
- Offering a wide network with more than 2,000 participants of the events

#### Membership Benefits

- Free entrance at 2 FTCC's keys events (2 people from 1 company)
- Annual General Meeting and Networking Cocktail in March
- Business Speed Dating & Welcome Back Cocktail in September
- Free consultation on event management
- Access to online & offline FTCC member's directory
- Free access to worldwide database of CCI France International (33,000+)
- Access to 'members only' meetings



Annual General Meeting & Networking Cocktail in March



Business Speed Dating & Welcome Back Cocktail in September

## **OUR EVENTS**

#### **Regular Events**



Business Speed Dating & Welcome back Cocktail



Working committees



Panel discussions



Morning Talks



Afterworks

#### **Flagship Events**



Annual Ordinary General Meeting (AGM) & Networking Cocktail



FTCC Charity Gala Dinner



2-days Business Forum in upcountries



Sustainability for Business Forum (SBF)



**Bonjour Talents** 

## Set up & develop your business

Experienced and expert team from FTCC is more than happy to assist you in setting up your business: legal, HR and advisory.

#### • Why us ?

- Multi-sector expertise in business linkage
- Years of experiences in project management: Thai governmental project, sourcing project
- Incubator for French companies newly set up in Thailand via its Business Center "Le Booster"

#### Membership Benefits

- Business consultancy: company set-up, import-export and vice versa
- Free consultation with practical and reliable information about business visa, work permits, immigration, etc.
- Matching members with new business opportunities when possible
- Discount on FTCC services
- Free use of co-working space and meeting rooms at Le Booster (FTCC Office)



The FTCC proposes rental offices and meeting rooms in Bangkok CBD area. Either for a 3-hour meeting or for a year, we are at your service.

- 9 private offices
- 20 workstations
- 3 meeting rooms
- 1 co-working space
- 12 companies currently using our Business Center

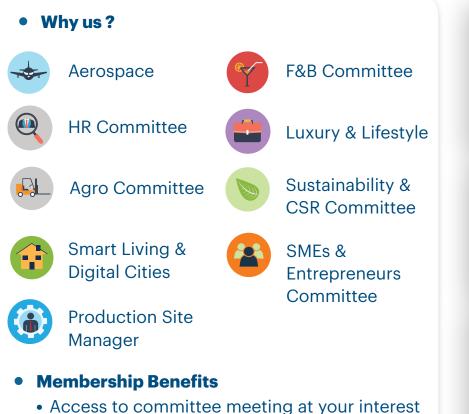






## Acquire business insights & Advocacy

Opportunity to join FTCC Committee which allow you to exchange views and best practices, currently consist of 9 working committees on different themes.





FTCC is defending the interest of members. We are partnering with key local stakeholders namely through committees for advocacy :

- JFCCT Joint Foreign Chamber Commerce Thailand
- TEBA Thai Europe Business Association
- EABC European Association for Business and Commerce

#### PARTNERSHIP

To support your advocacy, FTCC is supporting and encouraging cross-memberships.

For any membershiop at FTCC get a 20% discount on your EABC membership.

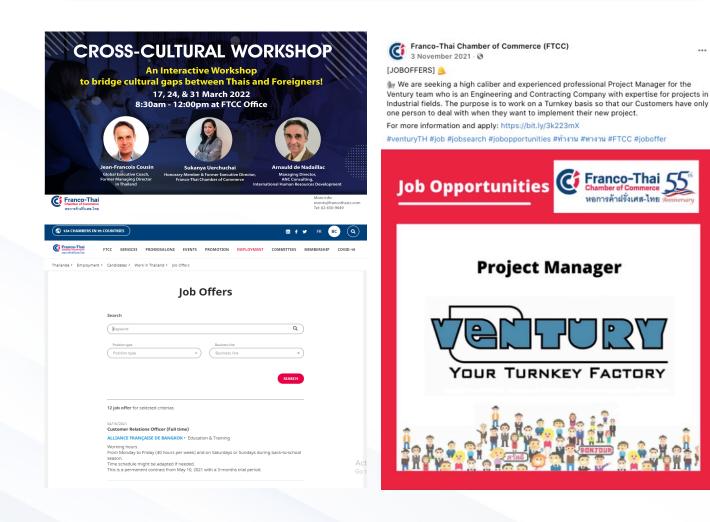




### **Recruit, train and develop**

FTCC is one of the best gateways for job seekers and employers in Thailand. Let us help you find the right people for your business !

- Why us ?
  - 90 jobs offer posted in the year (25% fulfilled)
  - 700 CVs in FTCC database
- Membership Benefits
  - 3 publications of job offers on FTCC website & receive CVs directly
  - Free consultation of CVs registered via FTCC online platform
  - Opportunity to attend FTCC training with interesting topics





### **Increase your visibility**

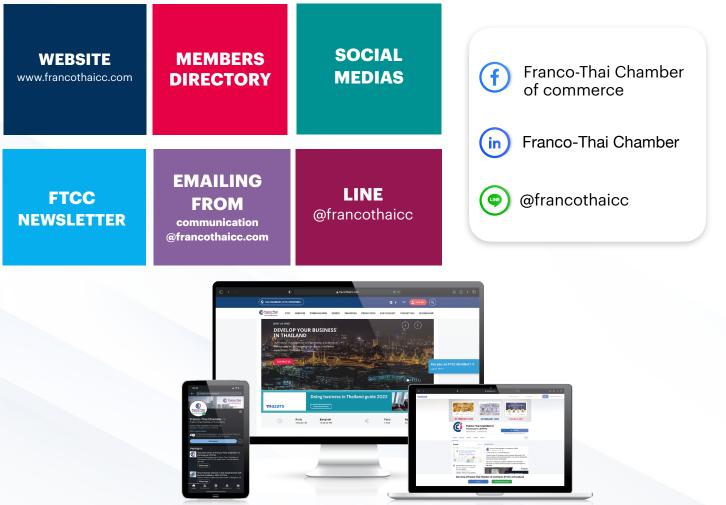
Being a member of FTCC, gain a great visibility and a chance to be recognized as an entrepreneur in FTCC Community.

#### • Why us ?

- More than 4,000 upscale contacts in the emailing database
- More than 10,000 followers on social media platforms: Facebook & LinkedIn

#### Membership Benefits

- •1 FTCC member's directory
- Company / individual profile to be featured in FTCC directory (online & offline)
- Free promotion via FTCC communication tools (Social Media, Website, Newsletter)





FTCC is recognized as a stakeholder for French Fair in Thailand We are an exclusive partner for Promosalon in Thailand for 32 years.



#### • Why us ?

- One stop service for French trade shows either in France or abroad
- Excellent relations with Thai government agencies, trade associations and leader in major industries

#### Membership Benefits

- Facilitate the request of Schengen visa (business travelers only)
- Free visitors badges (for some shows)
- Consultancy for governmental subsidy for exhibiting at trade shows abroad
- Practical information about traveling in Paris





MAISON & OBJET 2020

SIAL CHINA 2020

## **BECOME A MEMBER**

The FTCC offers a wide network, allowing entrepreneurs and companies to successfully approach the market and build long-lasting trade relationships for efficient and fruitful business development. Whether you are an established business or new to the area, the Franco-Thai Chamber of Commerce is here to help you succeed.

PREMIUM	An all inclusive membership package - Package A : 100-150K: Discount 30% - Package B : 150-300K: Discount 33% - Package C : 300-500K: Discount 36%	Start at 146,600 THB	
CATEGORY A	Large Corporations - Category by default - Unless qualification for Category B can be documented	29,500 THB	
CATEGORY B	SMEs & Entrepreneurs - Local headcount < 50 staffs - Annual turnover < 100 million THB - Not affiliated to a group with worldwide turnover > 20 billion THB	15,500 THB	
CATEGORY C	Individual & Companies located outside of Thailand	15,500 THB	

\*Membership price is before tax and is subjected to VAT at 7%. Valid from January 1st to December 31st 2022

\*Download FTCC Membership Application Form 2022 here

## **MEMBERSHIP BENEFITS**

	Category			
Membership package	Premium start from 146,600 THB	Cat. A 29,500 THB	Cat. B 15,500 THB	Cat. C 15,500 THB
Events & Connection				
Access to online and offline FTCC member's directory		$\checkmark$	$\checkmark$	$\checkmark$
Free Access to worldwide database of CCI France International (33,000+)	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Free entrance at 2 events per year (2 persons per company member)		$\checkmark$	$\checkmark$	$\checkmark$
Access to 'members only' meetings and committees		$\checkmark$	$\checkmark$	$\checkmark$
Preferential rates for members to attend FTCC events and co-branded events		$\checkmark$	$\checkmark$	$\checkmark$
Voting rights for board of counsellors at Annual General Meeting (AGM)		$\checkmark$	$\checkmark$	
One seat at 2 FTCC VIP dinners (1 seat per time)				
1 VIP invitation to external high-level events				
Communication				
1 FTCC member's directory	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Company / individual profile to be featured in FTCC directory (online & offline)	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Free promotion via FTCC communication tools (Social Media, Website, Newsletter)		$\checkmark$	$\checkmark$	$\checkmark$
Premium member logo in FTCC email signature, E-Newsletter and FTCC Website				
Premium logo on roll-up banner at all FTCC events and at the FTCC's premises				
Premium members section in FTCC directory and 1 supplementary copy of FTCC Directory				
Business Center				
Discount on FTCC services	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Free use of Co-working space and meeting room (2 times per month upon prior reservation)		$\checkmark$	$\checkmark$	$\checkmark$
Free consultation on Visa & Work Permit	$\checkmark$	$\checkmark$	$\checkmark$	$\checkmark$
Trade Fairs				
One-stop service for trade fairs in France and in Thailand		$\checkmark$	$\checkmark$	$\checkmark$
Free entrance to a selected trade shows		$\checkmark$	$\checkmark$	$\checkmark$
HR				
Unlimited publication of job offers on FTCC website & receive CVs directly				
3 Publications of job offers on FTCC website & Receive CVs directly		$\checkmark$	$\checkmark$	$\checkmark$
Free consultation of CVs registered via FTCC online platform		$\checkmark$	$\checkmark$	$\checkmark$

## **OUR PARTNERS**

FTCC: well connected with several supportive and well recognized partners in both Thailand and France.

#### **Partners in Thailand**

















**French Entities:** 









#### **Partners in France**

**Thai Entities:** 



**French Entities:** 





## **OUR CONTACT**

#### **Franco-Thai Chamber of Commerce**

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Franco-Thai Chamber of Commerce (FTCC)



Franco-Thai Chamber



#### More information, please contact



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