



Bangkok, 22 February 2020,

Dear Khun Sukanya and members of the FTCC,

Since I moved to Bangkok in 2015, I have been an active member of the FTCC. At first as a member of the young professional committee before leading it for 2 years and finally joining the board. Those different roles have allowed me to understand how the chamber works as well as the difficulties it is facing.

Recently, and this is not only true for the FTCC, the business model of the chambers of commerce has been challenged by new actors that make our service offering less pertinent for companies, especially SMEs that don't always see the value of being part of our community. The current board is aware of this and has been working on identifying the gap between the perception of the FTCC by its members and the staff to propose improvements and new services for 2020 and the years to come.

I solicit your votes so I can pursue this task of reorganising our chamber and a project that I take to heart, the organization of more value added events, especially in the digital area with the coming launch of breakfast talks and conferences in collaboration with the French Tech Bangkok.

Thank you,

Vincent Birot

A handwritten signature in black ink, appearing to be 'Vincent Birot', written over a horizontal line.

# Vincent BIROT

French • 06 May 1987 •

Bankok, Asoke

[vincent@belaws.com](mailto:vincent@belaws.com)



## Work Experience

- Nov 2017 - ongoing*      **Co-Founder & CEO, Belaws**  
Belaws is an international firm that provides access to legal, accounting and tax services through a one-stop platform with senior experts at pre-fixed price. Our lawyers have at least 5 years of experience and have worked with some of the best international law firms. The platform allows our clients to handle any cross-border business-related matters between Thailand, Vietnam, Cambodia, Singapore, Hong Kong and France from a centralized dashboard. Register a new company, change directors or shares transfer can be done online through our digital company secretary dashboard. Check it out on [www.belaws.com](http://www.belaws.com)
- Feb 2017 - ongoing*      **Country Manager, Rosemont International Thailand**  
Rosemont International is a multi-disciplinary advisory firm providing services to entrepreneurs, individuals and corporations, for the structuring and administration of their affairs
- Apr 2015 - Nov 2017*      **Counsel, LawPlus Ltd., Bangkok**  
- Assisting foreign and Thai clients on issues relating to foreign investment, employment law, banking and finance, e-commerce, new technologies, fintech and M&A in Thailand and in Myanmar
- Aug 2014 - Feb 2015*      **Associate, Baker & McKenzie, Luxembourg**  
- Structuration of investment funds  
- Advising investment banks on financial regulatory matters
- Jan-Jul 2014*      **Trainee Lawyer, King & Wood Mallesons, Paris**  
*European leader in the creation of private equity funds*  
- Structuration of private equity funds
- Jul-Dec 2013*      **Trainee Lawyer, LawPlus Ltd., Bangkok and Yangon**  
- Thai Law: corporate law, M&A, foreign investments, telecom  
- Myanmar Law: foreign investments, companies set up, joint-ventures, MIC permit
- Feb-Jun 2012*      **Internship, Amundi, Paris**  
*European leader in asset management*  
- Structuration of hedge funds: articles of association, prospectus, trust deed, custodian agreement, investment manager agreement, prime brokerage agreement, ISDA, CSA
- Aug 2011*      **Internship, Run Ming Law, Beijing**  
- Worked with a team of Chinese and Japanese lawyers

## Other Experience and Memberships

- March 2019 - Present*      **Vice-President, Franco-Thai Chamber of Commerce (FTCC)**  
Serve our members and enhance links between our community and Thai people to promote our mutual interests in Thailand
- March 2017 - March 2019*      **Board Member and Honorary Secretary, Franco-Thai Chamber of Commerce (FTCC)**
- July 2016 - ongoing*      **Board Member, La French Tech Bangkok**  
- La French Tech is a global initiative launched by the French government with the ambition to support and promote French communities of startups and entrepreneurs around the world.
- July 2015 -*      **Chairman, Young Professional Committee of the FTCC** (chairman since January 2017)

July 2019 - The Young Professionals (YP) is a community linked to the Franco Thai Chamber of Commerce for young professionals in Bangkok area who wish to network, socialize and continue to develop professionally

## Qualification

2017 **Inbound Certification, Hubspot**

2014 **Qualified lawyer admitted to the Paris Bar (CAPA)**

## Education

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2013 **Paris Bar School (CRFPA)** (lawyer's school)

2012 **Master degree in International Commercial Law, honours**  
Sorbonne School of Law, University of Paris 1 Panthéon Sorbonne, France

**Magistère in compared French and English Business Law**  
University of Rennes 1, France

2011 **LL.M in International Business Law, honours (2-1)**  
University of Exeter, School of Law, United Kingdom

2010 **Master 1 in Business Law, first class honours (mention très bien)**  
University of Rennes

2010 **LLB (Licence de droit), merit**  
University of Rennes 1, France

## Languages and Computer Skills

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**Languages** **French:** Native                      **Computer skills:** Microsoft Office Suite, Hardware,  
WordPress, Javascript

**English:** Fluent

**Thai:** Notions (in process)

## Extracurricular Activities

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**Association** Vice-president and co-founder of the Association DCI Sorbonne

**Hobbies** Surfing, scuba diving (PADI advanced), hiking, motorcycling, economic and political affairs