



PINNACLE GASTRO Co., Ltd.

บริษัท พินนาเคิล แก๊สโตร จำกัด

(Co. No. 010-5549-144-777)

Pinnacle Gastro Co., Ltd. 2439 Old Paknam Rail Road, Prakhanong, Klongtoey, Bangkok 10110

Pinnacle Gastro Co., Ltd.

Pinnacle Gastro is a leading importer of premium beverages and equipment in Thailand. We work with strong brands classifying the brands into 2 groups: hot beverages and refreshment beverages. Under hot beverages, we are delighted to bring Cafés Richard, Ronnefeldt teas and professional coffee machines such as iBerital, Carimali and Franke machines.

On the refreshment beverages portfolio, we bring you the joy of brands such as Perrier sparkling mineral water, Highland Spring mineral water, Speyside Glenlivet mineral water, Fentimans botanically brewed mixers + soft drinks and Alain Milliat degustation juices. We are a fast growing team and constantly evolving. We believe you are only as good as your people. This is one of the reasons why we invest in our team. If you want to be part of a motivated, dynamic and creative international team, we would definitely like to hear from you!

www.pinnaclegastro.com

SALES (Bangkok OR the South – Samui / Phuket)

Several Sales Positions

Position 1 : Sales : Hotels, Restaurants, Cafes (Bangkok)

Position 2 : Sales : Hotels, Restaurants, Cafes (Samui)

Position 3 : Sales : Hotels, Restaurants, Cafes (Phuket)

Job Descriptions:

- Visit existing customers to retain our long-term customer relationships
- Approach new prospects under the guidance of the Trade Marketing Manager
- Propose company new products to the assigned customers base on company plan
- Actively search and develop new business opportunities
- Handling with all proposals preparation, email correspondences and follow up tasks
- Prepare and help with various exciting events
- Attend in some events in collaboration with Marketing Team
- Market research and administrative tasks
- Report to Trade Marketing Manager

Qualifications and experience:

- Bachelor or Master Degree in any related fields
- At least 2 years of relevant experience in Sales concerning HORECA or Modern Trade
- Excellent communication and presentation skills with an outgoing personality
- Is well organized and able to prioritize and multitask.
- Ability to communicate effectively with customers in English
- Good computer skills.
- For Trade Marketing, Driving license and your own car
- Salary is dependent on your experience
- Experiences in consumer sales will be an advantage

If you are interested, please send us your updated English resume to kosol@pinnaclegastro.com