



Job Title:	Project Manager
LR:	
Site Location:	Bangkok
Role Reports To:	Massimo Marinzi / Bruno Houssay

Primary Purpose of the Role:

The purpose of this job is to be the person in overall charge of a specific project (or number of projects) to ensure the successful delivery of the project (or projects).

It requires professional project management capabilities to be applied - giving rigour to change control, commercial awareness and stakeholder management.

It requires the successful management of the relationship with internal and external customers.

Principal Relationships:

- External stakeholders (e.g. customers, suppliers)
- More senior members of the Project Management community (e.g. Portfolio / Programme Management)
- Other Project Managers
- The Project Team
- Bid Manager
- Capture Lead
- Programme Management Office
- Liaison with other business functions, including Technical, Finance, Commercial, Legal, Quality, Health & Safety, Operations

Key Responsibilities and Tasks:

- Project Management: Undertake the activities that will ensure the successful delivery of the project(s). This will typically include (but is not limited to) the following:
 - Deliver the key results and performance metrics the projects, including order intake, sales, gross margin and cash
 - Project Governance (the Gate and Stage Processes) over the bid and project delivery activities to ensure project, technical, procurement and support processes are applied and are effective in controlling risks.
 - Ensure all business planning and reporting is published in accordance with Business directives e.g. Project Management reviews (PMR), Business Operations Report (BOR) and On Time Delivery (OTD)
 - Drive Quality, Cost & Delivery performance through close working with other functions
 - Manage all project stakeholders; ensuring strong communications are established and maintained
 - Ensure that members of the project team are actively managing Risk and Opportunities, and have a robust Project Management Plan
 - Ensure data integrity of all project information including financials and schedule. Use the toolset to hold all financial, schedule and resource information.
 - Ensure all Project(s) activities undertaken comply with the relevant Thales Chorus processes
 - Ensure "Lessons Learned Management" is applied to all projects, entailing application of lessons from other projects, and capturing lessons learned on specific projects under your control.
 - Management of a project team.
- Support to Bid: Variation Order (VO), new bids



- Participate with the Bid Manager to the cost estimate, workload, risk analysis and schedule of the VO/Bids
 - Participate to the offer negotiation and coming into force
 - Participate to the hand over
- The role will also involve occasional ad-hoc duties that are not listed above but are necessary to respond to the needs of the business. These ad-hoc duties will be consistent with the nature of a project management position within Thales.

Key performance Indicators against Responsibilities and Tasks:

- On-time performance of work-packages
- Actual spend matching budget for all work-packages
- All Project activities undertaken in-line with the relevant Thales Chorus processes

Skills

Essential

- Strong, professional project management skills.
- The ability to directly successfully manage a project team
- Strong negotiation skills with the ability to deal with customers, partners, suppliers and other parts of the business (stakeholder management skills).
- Strong interpersonal and verbal communication skills with written presentation and report writing skills.
- Strong, organisational, managerial and team working skills
- Analytical skills aligned with the need to carry out detailed investigation of cost variance(s) and publishing of financial information directly into Company financial reports
- Commercial, financial and business acumen.
- A positive attitude combined with excellent interpersonal and motivational skills.
- An ability to successfully manage change.
- The ability to adapt personal style of management and communication to achieve the desired results from interactions with team members and stakeholders.

Desirable

- Knowledge of a range of train based transportation solutions like train control, communication and safety systems

Experience:

Essential

- A proven track record of delivering successful projects in contexts relevant to Thales.
- Working in a complex, multidisciplinary, multi-site organisation.
- Full business lifecycle management, including capture, qualification and developing capture plans and winning strategies
 - Extensive client and stakeholder management
- Comprehensive understanding of generic processes and techniques used to schedule project activities (for example; WBS, OBS, milestones, dependencies)
- Comprehensive experience and understanding of the Project Management process (including Change Control, Risk Management and Information Management).
- Comprehensive experience and knowledge of the project life cycle for complex projects through delivery of Development, Implementation, Closure and Support activity.
- Experience of working across boundaries, including knowledge of commercial management, best practice supply chain and finance functions.

Desirable

- Experience in a technical environment within the rail industry (ETCS experience preferred)

**Values & Behaviours:**

As a minimum standard these should be consistent with the descriptions of Thales values and behaviours:

- Focus on Customer satisfaction
- Be the ambassador of the “One Team – One Thales”
- Accountable and committed to excellence
- Agile and Innovative
- Transparency.
- Committed to developing our people

Financial / Budgetary Responsibility:

- Varies according to the requirements of the project.

Qualifications:

- Educated to degree level in a discipline that is compatible with the requirements of Project Management

Languages spoken:

- Fluent in spoken and written English
- Fluent in spoken and written Thai