## DAY 1: FRIDAY, 21ST OF SEPTEMBER 2018 AT NOVOTEL PLOENCHIT

Morning: gain in-depth awareness of cultural differences impacting the workplace from 9.00 am - 12.30 pm

#### With Khun Arnauld de Nadaillac

- 1. Warm-up: "East-West" differences
- 2. Differences in behaviors across nationalities in specific situations
- 3. Different behaviors: values and beliefs
- 4. Differences between Thai values and other nationalities' values



Afternoon: Review perceptions / stereotypes / preconceived ideas about each other from 1.30 pm - 5.00 pm

With Khun Sukanya Uerchuchai and Jean-Francois Cousin

- 1. What matters most in Thai and Western Culture?
- 2. Perceptions / stereotypes about Thais / Westerners in the workplace
- 3. Motivational approach to Diversity
- 4. Debrief on cross-cultural tests done by participants





# DAY 2: FRIDAY, 28TH OF SEPTEMBER 2018 AT NOVOTEL PLOENCHIT

Morning: work out how Thais and Expats can bridge the gap from 9.00 am - 12.30 pm

With Khun Sukanya Uerchuchai and Jean-François Cousin

Participants work on (crisis) situations where cultural features can impact effectiveness:

- 1. Assertive communication in meetings
- 2. Feedback on under-performance
- 3. Recruitment interviews
- 4. Decision Making
- 5. Conflict Management
- 6. Team motivation



Afternoon: Practice and Individual action plans to leverage the strength of diversity and differences from 1.30 pm - 5.00 pm

With Khun Sukanya Uerchuchai and Jean-François Cousin

- 1. Participants review and update their own "5 advices for effective work in a cross-cultural environment" (preparatory work)
- 2. Feed-forward exercise among participants
- 3. Presentation of tools and discussion on key success-factors to leverage the strength of diversity and differences





#### **Attractive fees**

Members 10,000 THB // Non-Members 15,000 THB

SPECIAL Package for Members 15,000 THB (1 Thai + 1 foreign participant)

SPECIAL Package Non-Members 24,000 THB (1 Thai + 1 foreign participant)

#### **Top 5 reasons to attend this workshop**

- 1. Acknowledge the impact of each culture on practical business situations
- 2. Develop specific competencies to enhance business and managerial effectiveness in a cross-cultural environment
- 3. Develop personal action plan to increase global leadership skills
- 4. Share tips and ideas with other professionals and 3 renowned speakers
- 5. Learn how to manage difficult cross-cultural situations

#### How to convince your boss to allow you to attend this workshop?

- 1. Show the workshop matches your Company's guidelines for training
- 2. Explain the ROI for the Company from better management practices across cultures (retention of talented employees, higher staff motivation, faster development of competencies, etc...)
- 3. Highlight the value of the connections you will make
- 4. Inform that you will bring back lessons and best practices to share with the team and the company
- 5. Show testimonial from previous participants

- Christophe L. Accor
"I really appreciated
getting input and insight
from a Thai consultant"

Serge A. Allianz

" This workshop provides great tools for people willing to build the bridge between French and Thai cultures. "

Alexandre B. Saint Gobain Sekurit

"Explanations about behaviors and beliefs were useful, and even essential to prevent me from making management mistakes.





### A FEW WORDS ABOUT OUR SPEAKERS



Mr. Arnauld de Nadaillac

Managing Director, ANC Consulting, HRD Specialist

30 years of Human Resources Development experience with companies and governments in France and 7 countries of Asia-Pacific. Based for 20 years in Thailand, he has implemented HRD projects in a large variety of Thai context:small village, university, federation, ministry, private and public industrial groups.



Mr. Jean-François Cousin
Global Executive Coach, 1-2 WIN

Held senior executive positions in Asia and in Europe for a Fortune 500 company. An ICF Master Certified Coach, he has served over 800 executives across Asia and The Middle- East. Watch him at <a href="https://www.youtube.com/watch?v=fN\_laNwKBbc">https://www.youtube.com/watch?v=fN\_laNwKBbc</a>



Mrs. Sukanya Uerchuchai
Executive Director at the Franco-Thai Chamber of
Commerce

With more than 20 years' work experience in business and marketing communications with international companies andorganisations, Sukanya Uerchuchai has multi-cultural aspects to share with all. She has joined Jean-François Cousin and Arnauld de Nadaillac in holding several intercultural trainings for executives.



